

Private Placement Activity

6/5/2017 – 6/9/2017 (Transactions in excess of \$15 million)

Commentary

- Pandora raised \$480 million from SiriusXM in a PIPE at a \$2.5 billion valuation.
- Houzz, a provider of an online marketplace and forum for home remodeling and design services, raised \$400 million in Series E funding at a \$3.6 billion pre-money valuation — ICONIQ Capital led the round.
- AvidXchange, a provider of automating invoice and payment processes platform designed to provide accounts payable services, raised \$300 million in Series F funding at a \$1.1 billion pre-money valuation. Investors include TPG, Temasek and MasterCard.
- Pinterest raised \$150 million in Series H funding at a \$12.1 billion pre-money valuation. Investors include Andreessen Horowitz and the Vanguard Group.
- Addepar, a developer of an investment management platform, raised \$140 million in Series D funding at a \$420 million pre-money valuation. Investors include Valor Equity Partners and Western Technology Investment.
- Upside Travel, an operator of a business travel platform designed to provide rewards in the form of gift cards in exchange for travelers flexibility, raised \$100 million — Vista Equity Partners led the deal.
- Cadre, a provider of a data-centric investing platform designed to compel real estate investment opportunities, raised \$65 million in Series C funding — Andreessen Horowitz led the round.
- Bigcommerce, a provider of software services to online retailers and merchants enabling them to launch professional stores, raised \$39 million in Series E funding at a \$224 million pre-money valuation — GGV Capital led the round.
- Plume, a provider of a self-optimizing WiFi network technology, raised \$38 million in Series C funding — Comcast led the round.
- Riversand, a provider of a data and product information management services intended to analyze customer's data, raised \$35 million in Series A funding — Crestline Investors led the round.
- Beyond Limits, a developer of artificial intelligence and cognitive cloud computing based software designed to automate business processes, raised \$20 million in Series B funding at a \$300 million pre-money valuation — BP Ventures led the round.
- ScoutRFP, a developer of a SaaS RFP and sourcing platform, raised \$16 million in Series A1 funding — Menlo Ventures led the round.

Company Name	Date	Company Location	Investors	Amount Raised (\$M)	Series	Company Description / Comments
<u>Information Technology</u>						
AvidXchange	8-Jun-17	Charlotte, NC	Bain Capital Ventures, Fifth Third Bank, Foundry Group, HarbourVest Partners, KeyBanc Capital Markets, MasterCard, Nyca Partners, QED Investors, Temasek Holdings, TPG Capital	\$300	F	Provider of automating invoice and payment processes platform designed to provide accounts payable and on-demand invoice management services. The company's platform automates invoice and payment processes serving mid-market companies spanning multiple industries including Real Estate, Financial Services, Energy and Construction throughout North America. \$1.1 billion pre-money valuation. FTP served as advisor.
Pinterest	6-Jun-17	San Francisco, CA	ACE & Company, Andreessen Horowitz, FirstMark Capital, Founders GSV Ventures, Marc Andreessen, New York Angels, Rakuten Ventures, SV Angel, The Goldman Sachs Group, The Vanguard Group, Virgin.com, Wellington Management	\$150	H	Provider of a content sharing platform designed for collecting, organizing and sharing items from the web. The company's content sharing platform enables users to create shareable collections of photos and links and to follow other users' pinboards. \$12.2 billion pre-money valuation.

Source: PitchBook Data, Inc., NYSE, S&P Capital IQ Services

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Addepar	8-Jun-17	Mountain View, CA	8VC, Blumberg Capital, ff Venture Capital, Formation 8, Greenoaks Capital, Valor Equity Partners , Western Technology Investment	\$140	D	Developer of an investment management platform designed to make investing more data-driven, transparent and impactful. The company's unified platform automates and streamlines performance reporting and communication and eliminates time spent on manual processes. \$420 million pre-money valuation.
Dt Dream	8-Jun-17	Hangzhou, China	Alibaba, China Everbright Limited	\$110	A	Cloud computing and big data solutions provider with an integrated big data terminal called "DThink." Alibaba led the round. \$890 million pre-money valuation.
Upside Travel	9-Jun-17	Washington, DC	Leucadia National, Red Ventures, Vista Equity Partners, Walker Innovation	\$100	n/a	Operator of a business travel platform designed to provide rewards in the form of gift cards in exchange for travelers flexibility. The company's travel platform offers rewards to its customers in the form of gift cards of over 50 top retailers in exchange for their travel flexibility, enabling companies and traveling employees to save on costs by bundling flights and hotels. Vista Equity Partners led the deal.
Cadre	6-Jun-17	New York, NY	Andreessen Horowitz, DST Global, Ford Foundation, Founders Fund, General Catalyst Partners , Sherpa Capital, Slow Ventures, The Goldman Sachs Group, Thrive Capital	\$65	C	Provider of a data-centric investing platform designed to compel real estate investment opportunities. The company's investing platform uses data science to reduce the time it takes to analyze individual assets and identify market-level trends and opportunities, enabling investors to purchase real estate assets in an efficient, transparent and economical manner. Andreessen Horowitz led the round.
Algolia	8-Jun-17	Paris, France	500 Startups, Accel, Alven Capital Partners , Index Ventures (UK), Initialized Capital, Lead Edge Capital, SaaStr , Y Combinator	\$53	B	Developer of a hosted search platform designed to increase user engagement and conversions. The company's search development platform provides the infrastructure, engine and tools needed to create fast, relevant consumer-grade search, enabling developers to easily integrate their API to websites and applications and drive consumer engagement. Accel led the round.
Shipt	6-Jun-17	Birmingham, AL	e.ventures, Greycroft Partners, Harbert Growth Partners	\$40	B	Operator of an online grocery marketplace intended to deliver groceries at door step. The company's membership-based grocery marketplace and mobile application helps users to shop their grocery online and get them delivered at the same time enabling them save their time for other important works for the day. Greycroft Partners led the round.
Bigcommerce	7-Jun-17	Austin, TX	American Express Ventures, Floodgate Fund, General Catalyst Partners , GGV Capital, Millenium Partners, RevolutionGrowth, SoftBank Capital, Split Rock Partners , Summit Partners, Telstra Ventures, Tenaya Capital	\$39	E	Provider of software services to online retailers and merchants. The company provides a platform for small- and medium-sized businesses, enabling them to quickly launch professional stores. GGV Capital led the round. \$224 million pre-money valuation.
Plume	5-Jun-17	Palo Alto, CA	Comcast, Jackson Square Ventures, Liberty Global Ventures , Presidio Ventures, Samsung Venture Investment, Shaw Ventures, Spark Capital	\$38	C	Provider of a self-optimizing WiFi network technology designed to connect with every room in the home in real time. The company's Plume Adaptive WiFi is powered by the cloud that adapts and maximizes WiFi by optimizing the flow of data at home in real time and avoids interference from household devices. Comcast led the round.

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<u>Information Technology</u>						
Riversand	5-Jun-17	Houston, TX	Crestline Investors	\$35	A	Provider of a master data and product information management services intended to analyze customer's data of various clients. The company's master data and product information management services serves leading global enterprises in retail, manufacturing, distribution, energy, healthcare and food services, enabling its clients to enhance their customers' experience and move products faster to the market. Crestline Investors led the round.
Yubico	7-Jun-17	Palo Alto, CA	Bure Equity, David Cheriton, Marc Benioff, New Enterprise Associates, Ori Eisen, Provider Venture Partners, Sherpalo Ventures, Simon Josefsson, Stockholm Innovation & Growth, The Valley Fund	\$30	n/a	Provider of authentication and encryption hardware designed to make secure online identities truly ubiquitous. The company's products deliver strong hardware protection, with a simple touch, across any number of IT systems and online services.
Trilogy Education Services	6-Jun-17	New York, NY	City Light Capital, Highland Capital Partners, Jack Larson, Rethink Education, Robert Cohen	\$30	A	Developer of a education program management platform created to give students tomorrow's skills. The company's Continuing Education Program Manager, creates and manage skills-based training programs, which is individually designed to meet the needs of regional employers and to ensure that students graduate with both the technical skills. Highland Capital Partners led the round. \$165 million pre-money valuation.
Coming Space	8-Jun-17	Nanjing, China	Neoglory Group	\$29	B	Provider of a space rental platform intended to serve young professionals across China. The company's rental platform offers spaces in several cities, namely Nanjing, Shanghai, Hangzhou and Suzhou, enabling young professionals across China to find a space that meets their requirements. Neoglory Group led the round.
Plynk	7-Jun-17	Dublin, Ireland	Bank of Ireland, Delta Partners, Enterprise Ireland, NDRC, Swiss Privée	\$27	A	Provider of an instant money transfer application designed to offer an account and virtual mastercard . The company's instant money transfer application allows user to send money to other users through chat messages with photos and other media and also earn rewards. Swiss Privée led the round.
Beyond Limits	7-Jun-17	Glendale, CA	BP Ventures, ILA Ventures	\$20	B	Developer of artificial intelligence and cognitive cloud computing based software designed to automate business processes. The company's artificial intelligence and cognitive cloud computing based software combines human knowledge with machine learning to offer virtual assistant, cyber security and encryption software as well as a cognitive engine for risk mitigation and performance optimization. BP Ventures led the round. \$300 million pre-money valuation.
Armis Security	6-Jun-17	Palo Alto, CA	Michael Boodaei, René Bonvanie, Sequoia Capital Israel, Tenaya Capital, Zohar Zisapel	\$17	n/a	Developer of an IoT security platform created to eliminate the IoT security blind spot, protecting enterprises from the threat of unmanaged or rogue devices and networks. The company's IoT security platform lets enterprises see and control compromised and unmanaged devices and rogue networks accessing their systems, effectively eliminating the IoT security blind spot that exists in all businesses today, enabling enterprises gain visibility and control over threats created by the explosion of connected devices.
ScoutRFP	8-Jun-17	San Francisco, CA	Capital Factory, Drummond Road Capital, GV, Idealab, Menlo Ventures, New Enterprise Associates , ProAirus, Richard King, Techammer, Timothy O'Shaughnessy, Zapis Capital Group	\$16	A1	Developer of a SaaS RFP and sourcing platform designed to help organizations source faster and achieve better business outcomes. The company's automated sourcing and auction platform Scout, offers a simple interface to make requests for proposals (RFP), a bidding document used to procure services, direct purchases and any other strategic pieces of the supply chain and helps streamline and provide real-time cross departmental visibility into the procurement process, enabling organizations to streamline supplier selection, centralize dat, and make more informed purchasing decisions. Menlo Ventures led the round.

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Consumer Products and Services (B2C)						
Outcome Health	6-Jun-17	Chicago, IL	Alpha Venture Partners, CapitalG, Goldman Sachs Investment Partners, Juna Equity Partners, Leerink Transformation Partners, Pritzker Group Venture Capital	\$600	n/a	Provider of an actionable health intelligence platform designed to activate the best health outcome possible. The company's platform offers exam room technologies that engages patients and caregivers as they wait to see their provider, delivers intelligence to the consultation. \$4.4 billion pre-money valuation.
Pandora Radio (P)	9-Jun-17	Oakland, CA	Corvex Management, Crosslink Capital, GGV Capital, Greylock Partners, Hearst Ventures, Industry Ventures, SiriusXM, Walden Venture Capital	\$480	PIPE	Operator of radio stations. The company is a music streaming and automated music recommendation service powered by the Music Genome Project which in-build video marketing and music discovery platform. Sirius XM acquired 19% at a \$2.5 billion valuation.
Essential Products	8-Jun-17	Palo Alto, CA	Access Technology Ventures, Altimeter Capital Management, Foxconn Technology Group, Playground Global, Redpoint Ventures, Tencent, Vy Capital	\$300	B	Developer of technology platform designed to manufacture next generation mobile phones and accessories. The company's technology platform has developed a magnetic connector with wireless data transfer which keeps the phone cord-free, future-proof and up-to-date. \$700 million pre-money valuation.
Coursera	7-Jun-17	Mountain View, CA	GSV Capital , GSV Ventures, International Finance Corporation, Kleiner Perkins Caufield , Lampert Family Foundation, Laureate Education, Learn Capital, NEA , Yuri Milner	\$64	D	Provider of an online education and learning platform designed to offer courses from universities and organizations. The company's online educational platform, Coursera, offers online courses that include recorded video lectures, auto-graded and peer-reviewed assignments and community discussion forums, enabling consumers to receive a shareable electronic course certificate. \$750 million pre-money valuation.
Yanolja	8-Jun-17	Seoul, South Korea	Sky Lake Investment, Partners Investment	\$53	n/a	Operator of an online platform and provides information on hotel and accommodation services. Sky Lake Investment led the deal.
The RealReal	6-Jun-17	San Francisco, CA	14W, 2020 Ventures, 500 Startups, Aspect Venture Partners, Broadway Angels, Canaan Partners, Great Hill Partners, Greenspring Associates, Greycroft Partners	\$50	F	Operator of designer resale store intended to revolutionize the luxury business. The company's designer resale store offers pre-owned authenticated luxury items including men's and women's luxury fashion, fine jewelry & watches and fine art. Great Hill Partners led the round. \$400 million pre-money valuation. Ohana & co. served as advisor.
Shansong Express	6-Jun-17	Beijing, China	CDH Investments, Hearst, Hualian Group, Kunwu Jiuding Capital, Prometheus Capital Partners, Shunwei Capital, Susquehanna Asia Investments, Tiantu Capital, Yi Capital	\$50	C	Provider of intercity courier services designed to offer delivery within the shortest response time. The company's real-time direct delivery service is the largest time-limited delivery service in China which provides short-distance, inner-city deliveries. Hualian Group and Shunwei Capital led the round.
Goomo Holdings	5-Jun-17	Mumbai, India	Emerging India (Mauritius)	\$50	n/a	Operator of an omni-channel technology-enabled travel company facilitating travel through an agent network and own branches. The company's travel itineraries are designed for diverse requirements and can be booked through web, mobile, corporate and agent platforms ensuring that corporate, business or educational tour clients experience a seamless booking experience. Emerging India led the deal.
Alta Motors	7-Jun-17	Brisbane, CA	Bob Fox, Cedarville Investments, Grassy Creek, Individual Investor, Marc Tarpenning, Martin Eberhard, Modara Technologies, Mountain Nazca, Mountain Partners , Third Shore Group	\$27	B	Manufacturer of electric racing bikes designed to offer technology that can be used in future. The company's electric racing bikes are an alternative to gasoline counterparts with high battery backup and modern features, enabling consumers to focus on speed while racing without thinking about draining of battery life. Grassy Creek led the round.
MiniLuxe	5-Jun-17	Boston, MA	Barrier Island Capital, Beechwood Capital, Centurion Holdings, Cue Ball, Cumulus Investor, Ervest Capital Partners, Horowitz Group, Valley Oak Investments	\$17	n/a	Provider of beauty services. The company offers nail, waxing and beauty spa services. It also provides weekly manicure and pedicure services.

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<u>Business Products and Services (B2B)</u>						
Houzz	8-Jun-17	Palo Alto, CA	Canvas Venture Fund, Comcast Ventures, DST Global, Gary Ginsberg, GGV Capital, Kleiner Perkins Caufield, Michael Chalfen, NEA, Oren Zeev, Primera Capital, Sequoia Capital, T. Rowe Price	\$400	E	Provider of an online marketplace and forum for home remodeling and design services. The company provides a platform for consumers to share stories and photos, purchase home decor and hire professionals in home design, including architects, interior designerremodelers and builders, providing a marketing channel for retailers and service providers. ICONIQ Capital led the round. \$3.6 billion pre-money valuation.
<u>Energy</u>						
Lithium Americas	7-Jun-17	Vancouver, Canada	Bangchak Petroleum, Jiangxi Ganfeng Lithium Company, Symantec	\$284	PIPE	Provider of mineral exploration services. The company's mineral exploration services include mining of lithium and other mineral resources in the Jujuy and Salta provinces of Argentina.
Osisko Gold Royalties (OR)	5-Jun-17	Montreal, Canada	BMO Capital Markets, RBC Capital Markets	\$205	PIPE	Operator of a royalty and exploration company in the gold-mining market. The company's assets include royalties in the Canadian Malarctic project and gold-exploration properties in Mexico.
<u>Financial Services</u>						
Princeton Growth Ventures	6-Jun-17	New York, NY	Warburg Pincus	\$300	n/a	Operator of an asset management platform created to build transformative internet infrastructure businesses. The company's platform acquires infrastructure assets and businesses, transforms as well as helps in the growth of the business through strategic execution and capture of economies of scale. Warburg Pincus led the deal.
New Pacific Holdings (NUX)	7-Jun-17	Vancouver, Canada	n/a	\$32	PIPE	Operator of an investment holding company. The company's operations are carried out through its subsidiaries that engages into developing, investing and carrying out exploration activities across various mineral properties in Canada. SilverCorp Metals led the deal.
Wilton Re	7-Jun-17	Norwalk, CT	Canada Pension Plan Investment Board	\$29	n/a	Provider of life reinsurance service focused on development and underwriting of insurance products.
Nexus Real Estate Investment Trust	5-Jun-17	Oakville, Canada	n/a	\$15	PIPE	Provider of real estate investment services. RFA Capital Partners led the deal.
<u>Healthcare</u>						
EarLens	5-Jun-17	Menlo Park, CA	Aisling Capital , Cochlear, Lightstone Ventures , Medtronic, Morgenthaler, New Enterprise Associates , Richard King Mellon Foundation, SightLine Partners, Trellis Health Ventures, Vertex Ventures HC	\$118	C	Operator of a medical device company. The company develops open-canal hearing device for transmitting sound to the ear. It provides hearing impaired patients a hearing service that is designed to change the current standard of care for sound performance. Vertex Ventures HC led the round.
Deciphera	5-Jun-17	Waltham, MA	Kansas Bioscience Authority, New Leaf Venture Partners , Redmile Group, Sphera Funds Management, SV Health Investors, Viking Global Investors	\$52	C	Developer of kinase-inhibiting drugs designed to treat cancer and immunological diseases. The company's switch control inhibitor platform generates a clinical pipeline of kinase inhibitors including tumor-targeted therapies and immuno-targeted therapies. Redmile Group, Sphera Funds Management and Viking Global Investors led the round.
Tisbury Pharmaceutical	7-Jun-17	Beverly, MA	HealthCap, OrbiMed, Pontifax Venture Capital, Salzman Group	\$32	n/a	Manufacturer of pharmaceutical drugs intended to treat glaucoma. The company's pharmaceutical drugs treats drainage openings in the corner of the eye and substantially reduces intraocular pressure among glaucoma sufferers, enabling patients to have the treatment for open angle glaucoma.

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Healthcare						
Eloxx Pharmaceuticals	8-Jun-17	Rehovot, Israel	GF Securities, Pontifax Venture Capital , Quark Venture	\$24	C	Developer of bio-pharmaceutical therapies designed to treat genetic diseases. The company's bio-pharmaceutical therapies restore full-length functional proteins in genetic diseases, enabling patients to access improved treatment for diseases caused by non-sense mutations. Pontifax Venture Capital led the round.
Targovax (TRVX)	8-Jun-17	Bærum, Norway	n/a	\$23	PIPE	Developer of immunotherapies for cancer patients. The company's immunotherapies consist of a peptide-based immunotherapy platform for patients with RAS-mutated cancers and a virus-based immunotherapy platform. ABG Sundal Collier and DNB Markets served advisors.
Lungpacer Medical	8-Jun-17	Burnaby, Canada	KCK Global, Keiretsu Capital, Keiretsu Forum, National Research Council Canada, Natural Sciences and Engineering Research Council, VentureLabs	\$20	A	Developer of a therapeutic technology. The company develops mechanical ventilator which enable and accelerate the recovery of ventilated patients and helps to improve the lifespan and quality of life of survivors of mechanical ventilation. Keiretsu Forum led the round.
Trice Medical	6-Jun-17	King of Prussia, PA	BioStar Ventures, HealthQuest Capital , Individual Investor, Millennium Life Sciences Fund, Open Prairie Ventures, Safeguard Scientifics , Smith & Nephew	\$19	C	Provider of a camera-enabled needle technology for orthopedic diagnostics. The company focuses on technologies that integrate miniaturized opto-electronics into clinical services.
PhiSkin	6-Jun-17	Shanghai, China	Ares Management, H&Q Asia Pacific, Legend Capital	\$17	B	Provider of skin management services. The company's services include aesthetic product injection along with Botox and hyaluronic acid, laser treatment, double eyelids surgery and other non-surgical beauty treatments. Legend Capital led the round.
Sofie Biosciences	5-Jun-17	Culver City, CA	Cycad Group, Department of Energy and Climate Change, MRM Capital, National Cancer Institute, National Institutes of Mental Health, Tata Group	\$17	n/a	Developer of molecular imaging probes and devices designed for vivo research purposes. The company's Positron Emission Tomography (PET) imaging technology helps physicians to search throughout the body for tumors that will respond to drugs that target dCK, enabling more patient-specific treatment selection.
QUE Oncology	6-Jun-17	Atlanta, GA	Brandon Capital Partners, Uniseed Ventures	\$16	A	QUE Oncology develops novel therapies to address unmet medical needs in the treatment of cancer and its consequences. Brandon Capital Partners led the round.
NeuroStar	6-Jun-17	Malvern, PA	Accutive Medical Ventures, GE Ventures, InterWest Healthcare Partners, KBL Healthcare Ventures, New Leaf Venture Partners, ONSET Ventures, Patricia Industries, Pfizer Venture Investments, Polaris Partners, Quaker Partners, Three Arch Partners	\$15	G	Developer of a non-invasive medical device designed to transform neurohealth with non-drug treatments. The company's NeuroStar TMS therapy is indicated for the treatment of major depressive disorder for psychiatric and neurological disorders using MRI-strength magnetic field pulses. Ascension Ventures led the round. \$115 million pre-money valuation.

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<u>Healthcare</u>						
Sofie Biosciences	5-Jun-17	Culver City, CA	Cycad Group, Department of Energy and Climate Change, MRM Capital, National Cancer Institute, National Institutes of Mental Health, Tata Group	\$17	n/a	Developer of molecular imaging probes and devices designed for vivo research purposes. The company's Positron Emission Tomography (PET) imaging technology helps physicians to search throughout the body for tumors that will respond to drugs that target dCK, enabling more patient-specific treatment selection.
QUE Oncology	6-Jun-17	Atlanta, GA	Brandon Capital Partners, Uniseed Ventures	\$16	A	QUE Oncology develops novel therapies to address unmet medical needs in the treatment of cancer and its consequences. Brandon Capital Partners led the round.
NeuroStar	6-Jun-17	Malvern, PA	Accuitive Medical Ventures, GE Ventures, InterWest Healthcare Partners, KBL Healthcare Ventures, New Leaf Venture Partners, ONSET Ventures, Patricia Industries, Pfizer Venture Investments, Polaris Partners, Quaker Partners, Three Arch Partners	\$15	G	Developer of a non-invasive medical device designed to transform neurohealth with non-drug treatments. The company's NeuroStar TMS therapy is indicated for the treatment of major depressive disorder for psychiatric and neurological disorders using MRI-strength magnetic field pulses. Ascension Ventures led the round. \$115 million pre-money valuation.

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Fund Raises

6/5/2017 – 6/9/2017 (Funds in excess of \$100 million in the U.S., Canada and Europe)

hcpp	Fund Name	Fund Location	Close Date	Fund Type	Sector Coverage	Fund Size (\$M)	Comments
<u>Closed Funds</u>							
Alpha Private Equity Fund 7	Groupe Alpha	Luxembourg, Luxembourg	6-Jun-17	Buyout	Manufacturing	\$966	Focuses on mid-market companies in continental European
River VII	River Associates Investments	Chattanooga, TN	7-Jun-17	Buyout	Consumer Durables	\$285	-
ACE Buyout III SPC	ACE & Company	Geneva, Switzerland	6-Jun-17	Buyout	Software, eCommerce, Fintech	\$120	-

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Initial Public Offerings

6/5/2017 – 6/9/2017 (U.S. Based Exchanges)

Company Name	Description	Company Sector1	Lead Underwriters	Offer Date	File Date	Offering Size	Offer Price Per Share	Latest Share Price	Premium / Discount from IPO	Latest Market Capitalization
<u>Priced IPOs</u>										
Shotspotter	Provider of gunshot detection solutions	Security Services	Northland Securities, Roth Capital	6/7/2017	5/2/2017	\$31	\$11	\$12	12.2%	\$131
<u>Filed IPOs</u>										
TPG Pace Holdings	Blank check company	-	-	6/7/2017	-	\$460	-	-	-	-

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